

Crowe Chizek and Company LLC Member Horwath International

STATE OF ILLINOIS

SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE)

COMPLIANCE EXAMINATION

For the two years ended June 30, 2007

Performed as Special Assistant Auditors for the Auditor General, State of Illinois

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE)

COMPLIANCE EXAMINATION For the two years ended June 30, 2007

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FINANCIAL STATEMENT REPORT

The Agency's financial statement report for the year ended June 30, 2007, which includes the report of independent auditors, management discussion and analysis, basic financial statements, and the independent auditor's report on internal control over financial reporting and on compliance and other matters based on an audit of basic financial statements performed in accordance with *Government Auditing Standards* has been issued separately.

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) COMPLIANCE EXAMINATION

For the two years ended June 30, 2007

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November 16, 2007

Crowe Chizek and Company LLC 70 W. Madison St. Suite 700 Chicago, IL 60602

Ladies and Gentlemen:

We are responsible for the identification of, and compliance with, all aspects of laws, regulations, contracts, or grant agreements that could have a material effect on the operations of the Southern Illinois University Foundation (at Carbondale). We are responsible for and we have established and maintained an effective system of internal controls over compliance requirements. We have performed an evaluation of the Foundation's compliance with the following assertions during the two-year period ended June 30, 2007. Based on this evaluation, we assert that during the years ended June 30, 2007 and June 30, 2006, the Foundation has materially complied with the assertions below.

- A. The Foundation has obligated, expended, received and used Foundation funds in accordance with the purpose for which such funds have been authorized by law.
- B. The Foundation has obligated, expended, received and used Foundation funds in accordance with any limitations, restrictions, conditions or mandatory directions imposed by law upon such expenditure, receipt, or use.
- C. The Foundation has complied, in all material respects, with applicable laws and regulations in its financial and fiscal operations.
- D. The revenues and receipts collected by the Foundation are in accordance with applicable laws and regulations and the accounting and record keeping of such revenues and receipts is fair, accurate and in accordance with law.
- E. The money or negotiable securities or similar assets handled by the Foundation have been properly and legally administered, and the accounting and record keeping relating thereto is proper, accurate and in accordance with law.

Bryan C. Vagner, Managing Director

cey N. McCurry, Chief Executive Officer.

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) AGENCY OFFICIALS

Mr. Rickey McCurry

Chief Executive Officer

Mr. Jeff Lorber

Director of Development

Mr. Bryan Vagner

Managing Director

Ms. Elizabeth Banycky

Treasurer

AGENCY OFFICE LOCATIONS

Southern Illinois University Foundation 1235 Douglas Drive Mailcode 6805 Carbondale, Illinois 62901

Southern Illinois University Foundation School of Medicine Springfield, Illinois 62702

Auditors' Reports Findings and

Recommendations

COMPLIANCE REPORT

A compliance examination test, on a sample basis, whether an agency is conforming to laws, rules, regulations, grant agreements, and other standards governing its conduct. A compliance report covers the agency's operations for the previous one or two fiscal years, depending upon how often the examination is performed.

The compliance report is comprised of the following:

A Summary section providing a brief overview of the compliance examination.

- An Auditors' Reports section containing statements by the auditors on the scope and results of their testing, as required by applicable professional standards. Depending upon the nature of the agency's operations, several reports may be issued.
- A Findings & Recommendations section containing sequentially numbered findings in which the auditors note any instances of nonconformity by the agency with applicable laws, rules, regulations, grant agreements, and other standards governing its conduct that were found by the auditors in the course of their review. All findings are discussed with the agency officials during the post audit process.

Each finding generally contains: a description of the condition found; a recommendation by the auditors for corrective action; a response by the agency either accepting or rejecting the auditors' finding; and a description of the agency's plan for addressing the problem.

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) COMPLIANCE REPORT SUMMARY

For the two years ended June 30, 2007

The compliance testing performed during this examination was conducted in accordance with *Government Auditing Standards* and in accordance with the Illinois State Auditing Act.

AUDITOR'S REPORTS

The Independent Accountants' Report on State Compliance, on Internal Control Over Compliance, and on Supplementary Information for State Compliance Purposes does not contain scope limitations, disclaimers, or other significant non-standard language.

SUMMARY OF FINDINGS

| Number of | Compliance <u>Report</u> | Financial <u>Report</u> | Prior Compliance <u>Report</u> |
|-----------------------------------|-----------------------------|----------------------------|--------------------------------------|
| Findings | 0 | 0 | 0 |
| Repeat findings | 0 | 0 | 0 |
| Prior recommendations implemented | | | |
| or not repeated | 0 | 0 | 0 |

EXIT CONFERENCE

The Foundation waived an exit conference.



Crowe Chizek and Company LLC Member Horwath International

INDEPENDENT ACCOUNTANTS' REPORT ON STATE COMPLIANCE, ON INTERNAL CONTROL OVER COMPLIANCE, AND ON SUPPLEMENTARY INFORMATION FOR STATE COMPLIANCE PURPOSES

Honorable William G. Holland Auditor General State of Illinois

Compliance

As Special Assistant Auditors for the Auditor General, we have examined the Southern Illinois University Foundation (at Carbondale)'s (Foundation) compliance with the requirements listed below, as more fully described in the Audit Guide for Financial Audits and Compliance Attestation Engagements of Illinois State Agencies (Audit Guide) as adopted by the Auditor General, during the years ended June 30, 2007 and 2006. The management of the Foundation is responsible for compliance with these requirements. Our responsibility is to express an opinion on the Foundation's compliance based on our examination.

- A. The Foundation has obligated, expended, received, and used Foundation funds in accordance with the purpose for which such funds have been appropriated or otherwise authorized by law.
- B. The Foundation has obligated, expended, received, and used Foundation funds in accordance with any limitations, restrictions, conditions or mandatory directions imposed by law upon such obligation, expenditure, receipt or use.
- C. The Foundation has complied, in all material respects, with applicable laws and regulations in its financial and fiscal operations.
- D. The revenues and receipts collected by the Foundation are in accordance with applicable laws and regulations and the accounting and recordkeeping of such revenues and receipts is fair, accurate, and in accordance with law.
- E. Money or negotiable securities or similar assets handled by the Foundation or held in trust by the Foundation have been properly and legally administered and the accounting and recordkeeping relating thereto is proper, accurate, and in accordance with law.

We conducted our examination in accordance with attestation standards established by the American Institute of Certified Public Accountants; the standards applicable to attestation engagements contained in *Government Auditing Standards* issued by the Comptroller General of the United States; the Illinois State Auditing Act (Act); and the Audit Guide as adopted by the Auditor General pursuant to the Act; and, accordingly, included examining, on a test basis, evidence about the Foundation's compliance with those requirements listed in the first paragraph of this report and performing such other procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion. Our examination does not provide a legal determination on the Foundation's compliance with specified requirements.

In our opinion, the Foundation complied, in all material respects, with the requirements listed in the first paragraph of this report during the years ended June 30, 2007 and 2006. There were no immaterial findings relating to instances of noncompliance that have been excluded from this report.

Internal Control

The management of the Foundation is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws and regulations listed in the first paragraph of this report. In planning and performing our examination, we considered the Foundation's internal control over compliance with the requirements listed in the first paragraph of this report in order to determine our examination procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with the Audit Guide, issued by the Illinois Office of the Auditor General, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control over compliance.

A control deficiency in an entity's internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect noncompliance with the requirements listed in the first paragraph of this report on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to comply with the requirements listed in the first paragraph of this report such that there is more than a remote likelihood that noncompliance with a requirement that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material noncompliance with a requirement listed in the first paragraph of this report will not be prevented or detected by the entity's internal control.

Our consideration of internal control over compliance with the requirements listed in the first paragraph of this report was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

As required by the Audit Guide, immaterial findings relating to internal control deficiencies excluded from this report have been reported in a separate letter to your office.

Supplementary Information for State Compliance Purposes

As Special Assistant Auditors for the Auditor General, we have audited the basic financial statements of the Foundation as of and for the year ended June 30, 2007, and have issued our report thereon dated November 16, 2007. The accompanying supplementary information, as listed in the table of contents as Supplementary Information for State Compliance Purposes, is presented for purposes of additional analysis and is not a required part of the basic financial statements of the Foundation. The 2007 Supplementary Information for State Compliance Purposes, except for that portion marked "unaudited" on which we express no opinion, has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements for the year ended June 30, 2007, taken as a whole. We have also previously audited, in accordance with auditing standards generally accepted in the United States, the Foundation's basic financial statements for the year ended June 30, 2006. In our report dated September 6, 2006, we expressed an unqualified opinion on the basic financial statements. In our opinion, the 2006 Supplementary Information for State Compliance Purposes, except for the portion marked "unaudited" is fairly stated in all material respects in relation to the basic financial statements for the year ended June 30, 2006, taken as a whole. The financial statements of the Foundation as of June 30, 2005 were audited by other auditors whose report dated September 2, 2005 expressed an unqualified opinion on those statements.

This report is intended solely for the information and use of the Auditor General, the General Assembly, the Legislative Audit Commission, the Governor, the Foundation's Board of Directors, and agency management and is not intended to be and should not be used by anyone other than these specified parties.

Crowe Chizek and Company LLC

Chicago, Illinois November 16, 2007

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) SUPPLEMENTARY INFORMATION FOR STATE COMPLIANCE PURPOSES SUMMARY

For the year ended June 30, 2007

Supplementary Information for State Compliance Purposes presented in this section of the report includes the following:

Fiscal Schedules and Analysis

Comparative Schedule of Cash and Cash Equivalents
Comparative Schedule of Cash Receipts
Comparative Schedule of Investments
Schedule of Changes in Property and Equipment
Analysis of Significant Variations in Revenues and Expenses
Analysis of Significant Variations in Statement of Net Assets Accounts
Analysis of Accounts Receivable

Analysis of Operations

Agency Functions and Planning Program
Local Funds
Average Number of Employees (Unaudited)
Service Efforts and Accomplishments
Summary of Foundation Payments to the University

The auditors' report that covers the Supplementary Information for State Compliance Purposes presented in the Compliance Report Section states that it has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in the auditors' opinion, except for that portion marked "unaudited," on which they express no opinion, it is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) COMPARATIVE SCHEDULE OF CASH AND CASH EQUIVALENTS June 30, 2007, 2006, and 2005

| | , | <u>2007</u> | | <u>2006</u> | | 2005 |
|--|-----------|---------------------------------------|-----------|---|-----------|-----------------------------------|
| Cash and cash equivalents by net assets class (carrying value) Unrestricted Restricted | \$ | 76,939 309,577 | \$ | 20,824 129,721 | \$ | 223,212 8,505 |
| Endowment funds | | - | | 6 | | - |
| Agency funds | | 17,056 | | 15,317 | | 13,710 |
| Plant Funds: Renewal and replacement | <u> </u> | 403,572 | <u> </u> | 8,957 174,825 | \$ | <u>-</u> 245,427 |
| Cash and cash equivalents by depository (bank value) Bank of Carbondale HUD Illinois National Bank Old National Bank of Carbondale | \$ | 392,324 27,602 71,839 20,672 | \$ | 239,531 27,026 82,589 (10,298) | \$ | 205,953 30,307 8,936 231 |
| | <u>\$</u> | 512,437 | <u>\$</u> | 338,848 | <u>\$</u> | 245,427 |

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) COMPARATIVE SCHEDULE OF CASH RECEIPTS

For the years ended June 30, 2007, 2006, and 2005

| | <u>2007</u> | <u>2006</u> | <u>2005</u> |
|-------------------------------------|----------------------|----------------------|--------------------------|
| Contributions and grants | | | |
| Non-capital | \$ 6,547,417 | \$ 6,877,611 | \$ 7,044,84 4 |
| Endowment | 3,608,632 | 3,174,044 | 3,945,260 |
| Capital Assets | 925,488 | 461,371 | 922,259 |
| Payments from SIU | 59,699 | 23,696 | 70,506 |
| Royalties | 10,488 | 8,317 | 9,949 |
| Special event fees | 371,657 | 265,040 | 243,166 |
| Event memorabilia | 33,452 | 28,865 | 22,789 |
| Sales | 104,927 | <i>77,</i> 506 | 85,178 |
| Capital financing leases | 252,195 | 229,149 | 234,131 |
| Sales and maturities of investments | 3,492,662 | 4,803,900 | 4,422,788 |
| Interest and dividends | 3,396,627 | 3,003,728 | 2,038,476 |
| Other | 42,157 | 54,591 | 82,668 |
| | | | |
| | <u>\$ 18,845,401</u> | <u>\$ 19,007,818</u> | <u>\$ 19,122,014</u> |

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) COMPARATIVE SCHEDULE OF INVESTMENTS June 30, 2007 and 2006

| | | 2007 | 200 | 16 | | |
|------------------------|----------------------|---------------|---------------------|----------------------|--|--|
| | <u>Cost</u> | Fair Value | Cost | Fair Value | | |
| Money markets | \$ 1,108,445 | \$1,108,445 | \$ 1,102,225 | \$ 1,102,225 | | |
| U.S. Agency bonds | 32,000 | 29,975 | 32,000 | 29,461 | | |
| Commercial paper | 10,867,394 | 12,198,057 | 245,003 | 282,500 | | |
| U.S. Equity commingled | _ | <u>-</u> | 9,831,994 | 11,690,816 | | |
| Exchange-Traded funds | 3,431,103 | 3,372,839 | - | - | | |
| Mutual funds | 98,417,501 | 108,279,886 | 82,326,910 | 91,859,630 | | |
| Total investments | <u>\$113,856,443</u> | \$124,989,202 | <u>\$93,538,132</u> | <u>\$104,964,632</u> | | |

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) SCHEDULE OF CHANGES IN PROPERTY AND EQUIPMENT

For the years ended June 30, 2007 and 2006

| 2007 | Beginning <u>Balance</u> | | Additions | | <u>Retirement</u> | | | Ending <u>Balance</u> |
|---|-----------------------------|-----------------------------|------------------|---------------------------|-------------------|----------------------------|-----------|-----------------------------|
| Capital assets not being depreciated: Construction in progress Capital assets being depreciated: | \$ | 3,128,386 | \$ | - | \$ | (3,128,386) | \$ | ~ |
| Furniture, fixtures, and equipment Less accumulated depreciation for | | 345,925 | | 19,795 | | (20,336) | | 345,384 |
| Furniture, fixtures and equipment | | (319,048) | | (11,773) | | 19,87 <u>5</u> | | (310,946) |
| Capital assets being depreciated, net | _ | 26,877 | | 8,022 | _ | (461) | | 34,438 |
| Capital assets, net | \$ | 3,155,263 | <u>\$</u> | 8,022 | <u>\$</u> | (3,128,847) | <u>\$</u> | 34,438 |
| | | | | | | | | |
| <u>2006</u> | - | <u>Balance</u> | Ado | <u>litions</u> | <u>R</u> | Ending etirement | | <u>Balance</u> |
| 2006 Capital assets not being depreciated: | | <u>Balance</u> | Ado | <u>litions</u> | <u>R</u> | • | | <u>Balance</u> |
| Capital assets not being depreciated: Construction in progress | \$ | <u>Balance</u> 2,135,389 | <u>Ada</u> \$ | <u>litions</u> 992,997 | <u>R</u> \$ | • | \$ | <u>Balance</u> 3,128,386 |
| Capital assets not being depreciated: Construction in progress Capital assets being depreciated: Furniture, fixtures, and equipment | \$ | | | | | • | \$ | |
| Capital assets not being depreciated: Construction in progress Capital assets being depreciated: | \$ | 2,135,389 | | 992,997 | | etirement - | \$ | 3,128,386 |
| Capital assets not being depreciated: Construction in progress Capital assets being depreciated: Furniture, fixtures, and equipment Less accumulated depreciation for | \$ | 2,135,389 | | 992,997 | | etirement - (78,437) | \$ | 3,128,386 |

STATE OF ILLINOIS

SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) ANALYSIS OF SIGNIFICANT VARIATIONS IN REVENUES AND EXPENSES

For the years ended June 30, 2007, 2006 and 2005

| Operating revenues | <u>2007</u> | Increase (Decrease) | <u>2006</u> | Increase (Decrease) | <u>2005</u> |
|--|-------------|------------------------|----------------------|------------------------|----------------------|
| Operating revenues Payments from SIU | \$ 56,423 | \$ 26,294 \$ | 20.120 | \$ 30.129 | r. |
| Budget allocation from SIU | 3,628,816 | т 20,294 т 185,891 | 30,129 3,442,925 | | |
| Other operating revenues | 583,081 | 144,614 | 438,467 | 248,025 (25,279) | 3,194,900 463,746 |
| of orange to a mines | 000,001 | 141,014 | 400,407 | (20,219) | 400,740 |
| Operating expenses | | | | | |
| General and operating expenses | 1,322,562 | (349,492) | 1,672,054 | 353,671 | 1,318,383 |
| Budget expended at SIU | 3,628,816 | 185,891 | 3,442,925 | 248,025 | 3,194,900 |
| Scholarships and cash grants to SIU | 5,192,921 | 425,395 | 4,767,526 | 175,529 | 4,591,997 |
| Expenditures for the benefit of SIU | 14,255,446 | 11,088,598 a | 3,166,848 | (528,328) g | 3,695,176 |
| Grants to other non-profits | - | - | - | (2,539,080) h | 2,539,080 |
| Noncash grants to SIU | 3,457,046 | 3,120,051 Ъ | 336,995 | (523,667) i | 860,662 |
| Amortization and depreciation expense | 368,899 | 117 | 368,782 | (12,938) | 381,720 |
| Other expenses | 461 | 461 | - | (10,082) | 10,082 |
| Nonoperating revenues (expenses) | | | | | |
| Contributions | 19,083,794 | 6,499,753 c | 10 004 041 | 4 (57 (400) | E com dia |
| Grants from University and Related | 19,000,794 | 0,499,733 C | 12,584,041 | 4,676,430 j | 7,907,611 |
| Organization | 12,076 | /1 022 401) 4 | 1 045 577 | 740.074 1 | 205 400 |
| Grants from other government agencies | 9,726 | (1,033,491) d | 1,045,567 | 749,874 k | 295,693 |
| Investment income | 16,737,490 | (7,120) | 16,846 | (41,115) | 57,961 |
| Payments received on capital financing | 10,737,470 | 10,032,556 e | 6,704,934 | (609,560) 1 | 7,314 ,4 94 |
| leases | 252,195 | 23.046 | 229,149 | (4.002) | 004 101 |
| Reduction in capital financing leases | (161,558) | (4,769) | (156,789) | (4,982) | 234,131 |
| Interest on capital indebtedness | (10,410) | 4,633 | , , | (4,628) | (152,161) |
| Adjustment of actuarial liability | 683,514 | 398,988 | (15,043) 284,526 | 4,629 | (19,672) |
| Bad debt expense | 423,551 | 888,921 f | • | (39,444) | 323,970 |
| Contributions for capital assets | 925,488 | 464,117 | (465,370) 461,371 | (381,706) | (83,664) |
| Additions to permanent endowments | 3,608,632 | 434,588 | 3,174,044 | (460,889) | 922,260 |
| reactions to permanent endowments | 3,000,032 | 434,300 | 3,174,044 | (771,216) m | 3,945,260 |

Explanation for variances greater than \$500,000:

- a This increase is mainly due to the recording of the use of the gift of software in the amount of \$11,018,700.
- b On July 1, 2006, the Foundation transferred the cost of building the Troutt Wittman Center, \$3,127,907.
- c The Foundation received several major gifts during fiscal year 2007. One of them was the use of software in the amount of approximately \$11 million.
- d During fiscal year 2006, the Foundation received an additional \$992,000 for the Paul Simon Public Policy Endowment.
- e The Foundation implemented a new investment strategy during fiscal year 2007 which helped generate 18.1% and 13.6% annual returns.
- f Bad debt expense decreased due to the \$10 million pledge aging another year and a change in policy which assumes most of the pledges over \$100,000 will be paid.
- g In fiscal year 2005, the Foundation had an increase in expenditures due to the construction cost of the Troutt Wittman Center.
- h The increase of \$2,539,080 was due to a transfer of artwork to a local Foundation to benefit a school district.
- i In fiscal year 2005, the Foundation transferred two large pieces of equipment valued at \$370,000 and \$198,000 which the Foundation received as a contribution.
- j The Foundation received a pledge for \$10.2 million for the benefit of the Cancer Research.
- k During fiscal year 2006, the Foundation received an additional \$992 thousand for the Paul Simon Public Policy Endowment.
- 1 The endowment investments (Pool 1) had an annual return of 9.4% for both fiscal year 2005 and 2006. The unrestricted/restricted investments (Pool 2) had an annual return of 8.8% for fiscal year 2005 but only had a 2.8% annual return for fiscal year 2006.
- m The Foundation received the remainder of a large estate gift in fiscal year 2005 in the amount of \$720,649.

STATE OF ILLINOIS

SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) ANALYSIS OF SIGNIFICANT STATEMENT OF NET ASSETS ACCOUNTS

For the years ended June 30, 2007, 2006, and 2005

| | | | Increase | | | | Increase | | |
|--|-------------|----|---------------|-------------|-------|----|-------------|-----------|------------|
| | 2007 | (| Decrease) | 2006 | 5 | (| Decrease) | 2005 | |
| | | • | | | - | _ | | | |
| Assets | | | | | | | | | |
| Cash and cash equivalents \$ | 395,067 | \$ | 228,747 \$ | § 16 | 6,320 | \$ | (70,602) \$ | 236,92 | 2 |
| Short-term investments | 28,152,199 | | 5,145,412 a | 23,00 | 6,787 | | (690,972) f | 23,697,75 | ;9 |
| Accounts receivable | 13,775 | | (10,381) | 2 | 4,156 | | 13,513 | 10,64 | 13 |
| Pledge receivables, net | 869,131 | | 596,985 b | 27 | 2,146 | | (254,004) | 526,15 | j 0 |
| Accrued investment income | 153,539 | | 51,982 | 10 | 1,557 | | 21,871 | 79,68 | 56 |
| Net Investment in financing | | | | | | | | | |
| leases | 166,472 | | 4,914 | 16 | 1,558 | | 4,769 | 156,78 | 9 |
| Other assets | 77,357 | | 21,430 | 5 | 5,927 | | 31,389 | 24,53 | 8 |
| Restricted cash and | | | | | | | | • | |
| cash equivalents | 8,505 | | - | | 8,505 | | _ | 8,50 | 15 |
| Endowment Investments | 85,456,512 | | 13,642,405 с | 71,81 | 4,107 | | 7,785,491 g | 64,028,61 | .6 |
| Other long-term investments | 11,380,491 | | 1,236,753 d | 10,14 | 3,738 | | 734,967 h | 9,408,77 | |
| Pledge receivable, net | 7,335,078 | | 487,977 | 6,84 | 7,101 | | 5,714,155 i | 1,132,94 | 6 |
| Irrevocable trust held by other | 99,928 | | - | 9 | 9,928 | | | 99,92 | 28 |
| Cash value of life insurance | 293,489 | | 41,843 | 25 | 1,646 | | 20,140 | 231,50 | 16 |
| Investment in real estate | 158,000 | | - | 15 | 8,000 | | · - | 158,00 | Ю |
| Net Investment in financing | | | | | | | | • | |
| leases | 88,094 | | (166,472) | 25 | 4,566 | | (161,559) | 416,12 | :5 |
| Capital assets, net of | | | | | | | , , | • | |
| accumulated depreciation | 34,438 | | (3,120,825) e | 3,15 | 5,263 | | 983,482 j | 2,171,78 | 1 |
| Other assets | 3,939,210 | | (362,943) | 4,30 | 2,153 | | (374,504) | 4,676,65 | 7 |
| | | | | | | | , | | |
| Liabilities | | | | | | | | | |
| Accounts payable and accrued liabilities | 278,098 | | (155,226) | 43 | 3,324 | | (174,936) | 608,26 | 0 |
| Annuities payable-current portion | 502,814 | | 11,555 | 49 | 1,259 | | 38,364 | 452,89 | 5 |
| Agency funds payable-current portion | - | | - | | - | | (13,710) | 13,71 | 0 |
| Long-term liabilities-current portion | 166,472 | | 4,914 | 16 | 1,558 | | 4,769 | 156,78 | 9 |
| Annuities payable | 3,252,709 | | 38,091 | 3,21 | 4,618 | | (54,942) | 3,269,56 | 0 |
| Agency funds payable | 2,243,736 | | 415,124 | 1,82 | 8,612 | | 85,757 | 1,742,85 | 5 |
| Deposits held for others | 402,514 | | 43,174 | | 9,340 | | 14,726 | 344,61 | 4 |
| Other accrued liabilities | 8,498 | | • | | 8,498 | | - | 8,49 | 8 |
| Long-term liabilities | 88,094 | | (166,472) | 25 | 4,566 | | (161,559) | 416,12 | 5 |
| | | | | | | | | | |

All increases/decreases greater than \$500,000 were determined to be significant

- a The short-term investments increase is due to a 13.6% annual return on these investments and a reduction in cash expenditures over the prior year.
- b The \$596,985 increase in net pledge receivables is due to the increase in pledges generated by the Opportunity for Excellence Campaign.
- c Endowment investments increase was mainly generated by contributions of \$3,608,632 and investment revenue of \$11,304,827.
- d The increase of \$1,236,753 in other long-term investments is due to the investment revenue activity of the trusts and annuities and a \$415,124 increase in agency funds.
- e On July 1, 2006, the Foundation transferred the cost of building the Troutt Wittman Center, \$3,127,907.
- f A portion of the accumulated earnings was spent by the Budget Officers during fiscal year 2006.
- g Endowment investments increase was mainly generated by contributions of \$3,184,166 and investment revenue of \$4,257,517.
- h The increase is due to the Foundation receiving \$595,000 in new trusts/annuity assets and the positive investment performance.
- i Increase is due to \$10.2 million pledge which benefits cancer research and was discounted to present value.
- j This increase was due to the additional construction cost of the Troutt Wittman Center.

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) ANALYSIS OF ACCOUNTS RECEIVABLE June 30, 2007, 2006, and 2005

| | <u>2007</u> | <u>2006</u> | <u>2005</u> |
|---|---------------------------|---------------------------------|------------------------|
| Accounts receivable net Pledges Related organizations Other | \$ 8,204,209 3,422 | \$ 7,119,247 15,694 8,462 | \$ 1,659,096 10,643 |
| | <u>\$ 8,217,984</u> | <u>\$ 7,143,403</u> | <u>\$ 1,669,739</u> |

All receivables reported above are deemed collectible.

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) AGENCY FUNCTIONS AND PLANNING PROGRAM

For the two years ended June 30, 2007

The Southern Illinois University Foundation (at Carbondale), located in Carbondale, Illinois, was incorporated in 1942 under the laws of the State of Illinois as a not-for-profit organization. Its primary purpose is to receive private gifts for the benefit of Southern Illinois University Carbondale (SIUC). The primary function of the Foundation is to assist in developing and increasing the facilities of SIUC for broader educational opportunities for its students, alumni, and citizens of the State of Illinois by encouraging gifts of money, property, works of art, and other materials having educational, artistic, or historical value. These gifts are to be administered with the primary objective of serving purposes other than those for which the State of Illinois ordinarily makes sufficient appropriations.

The Foundation has entered into a master contract with the Board of Trustees of SIUC, which specifies the relationship between the two organizations in accordance with the Legislative Audit Commission's University Guidelines, 1982, as amended in 1997. The Foundation is to assist SIUC in achieving its education, research, and service goals by developing and administering gifts made to SIUC for scholarships, grants, and other supporting programs. Among the provisions of the master contract is a requirement that the Foundation and SIUC provide services to each other to be reimbursed in actual dollars or its equivalent in services or resources.

It is the intention of the management and the Board of Directors of the Foundation that its continuing long-term goals are those described in its by-laws.

The address of the Foundation is:

Southern Illinois University Foundation 1235 Douglas Drive Mail Code 6805 Carbondale, Illinois 62901-6805

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) ADDITIONAL REQUIRED INFORMATION

For the years ended June 30, 2007 and 2006

Local Funds: All funds of the Foundation are locally held funds and are not appropriated.

<u>Average Number of Employees:</u> (unaudited) During each of the years ended June 30, 2007 and 2006, an average of 59 and 64 full-time employees worked for the Foundation. These employees are officially employed by the University and were assigned to the Foundation. The following is a breakdown of these employees by location and function:

| | <u>2007</u> | 2006 |
|----------------------|-------------|-----------|
| Carbondale: | | |
| Financial Services | 13 | 13 |
| Data Entry | 8 | 8 |
| Development | 18 | 20 |
| Research | 4 | 4 |
| Advancement Services | 8 | 8 |
| Administrative | 3 | 3 |
| | <u> 54</u> | 56 |
| Springfield: | | |
| Accounting | 2 | 2 |
| Development | 2 | 6 |
| | 4 | 8 |
| Chicago: | • | |
| Development | 1 | 0 |
| | <u>59</u> | <u>64</u> |

<u>Service Efforts and Accomplishments</u>: Funds provided to the University for each of the years ended June 30, 2007 and 2006 are presented on page 17 of this report.

STATE OF ILLINOIS SOUTHERN ILLINOIS UNIVERSITY FOUNDATION (AT CARBONDALE) SUMMARY OF FOUNDATION PAYMENTS TO THE UNIVERSITY

For the years ended June 30, 2007, and 2006

During the years ended June 30, 2007 and 2006, Southern Illinois University (at Carbondale) (the "University") contracted with the Foundation to provide fund raising and other services. In accordance with the contract agreement, the University provided \$3,688,115 and \$3,460,807 respectively, in funds and in-kind services and rent to the Foundation. Although not required under the contract, the Foundation provided the University certain funds considered unrestricted for purposes of the University Guidelines' computations. Presented below is a summary of all funds that the Foundation provided to the University during the years ended June 30:

| | <u>2007</u> | | | 2006 |
|---|--------------|-------------------|----|-------------------|
| Funds considered restricted for purposes of | | | | |
| the Guidelines' computations: | | | | |
| Unrestricted | \$ | 63,142 | \$ | 20,892 |
| Restricted only as to campus, college or department and | | | | |
| generally available for ongoing University operations: | | | | |
| Provided to particular campus | | 213,186 | | 230,876 |
| Provided to particular college | 1: | 1,676,754 | | 624,869 |
| Provided to particular department | | 3,494,517 | , | 3,370,920 |
| Provided to athletic association | | 1,458,791 | | 1,430,450 |
| | | | | |
| Total funds considered unrestricted | 1 | 5 <u>,906,390</u> | | 5,678,007 |
| Funds considered restricted for purposes of the Guidelines' | | | | |
| computations including gifts-in-kind: | | | | |
| Provided for student support | - | 1,453,697 | | 1,235,202 |
| Provided for certain instructional research or | | | | |
| public service programs | | 625,962 | | 441,737 |
| Provided for physical facilities | 5 | 3,197,406 | | 336,750 |
| Provided for statues, artwork, & monuments | | 544 | | 5,144 |
| Provided for other restricted purposes | | 212,615 | | 109,350 |
| 1 1 | - | | | |
| Total funds considered restricted | | 5,490,224 | | 2 <u>,128,153</u> |
| Total funds provided by the Foundation to the | | | | |
| University | <u>\$ 22</u> | 2 <u>,396,614</u> | \$ | 7,806,160 |